CONTRACT



And:

Targeted Platform Media LLC 1291 Hollywood Avenue Annapolis, MD 21403

Billing Cal	endar	Cash/Trade
Broadcast		Cash
Account E	xecutive	Sales Office
Philadelph	ia CoxReps	CoxReps Philad
ling		
		10.000
Advertiser Code		Product 1/2
750		760
	Advertiser	Ref
	14205	
	Broadcast Account E Philadelph ing Advertiser	Advertiser Code 750 Advertiser

				t/End			Spots/				
The same of the sa	Start Date End D		V 22 12 12 12 We		Days	Length	Week	Rate PCodeRtn	Туре	Spots	Amount
1 WHIO Start Week: 09/06	Date End Date	16 M-F 10a-11a <u>Weekdays</u> MTWTF	10:0 Spots/Week 3	0 AM-11:00 A <u>Rate</u> \$500.00		:30		P-02	NM	3	\$1,500.00
2 WHIO Start Week: 09/06	Date End Date	6 NewsCenter <u>Weekdays</u> MTWTF	7 @ noor12:00 Spots/Week 3	0 PM-12:30 F <u>Rate</u> \$1,250.00		:30		P-02	NM	3	\$3,750.00
	09/06/16 09/12/1 <u>Date</u> <u>End Date</u> 6/16 09/12/16	6 M-F 4p-5p <u>Weekdays</u> MTWTF	4:00 Spots/Week 3	PM-5:00 PM <u>Rate</u> \$700.00		:30		P-02	NM	3	\$2,100.00
	09/06/16 09/12/1 <u>Date</u> <u>End Date</u> 6/16 09/12/16	6 Daybreak Ed <u>Weekdays</u> MTWTF	lition 5a 5:00 Spots/Week 3	AM-5:30 AM <u>Rate</u> \$700.00		:30		P-02	NM	3	\$2,100.00
Week: 09/06	6/16 09/12/16	Weekdays MTWTF	Spots/Week 3	<u>Rate</u> \$1,750.00	100	:30		P-02	NM	3	\$5,250.00
6 WHIO <u>Start</u> Week: 09/06		6 Daybreak Ed <u>Weekdays</u> MTWTF	ition 530a5:30 Spots/Week 3	AM-6:00 AM <u>Rate</u> \$800.00		:30		P-02	NM	3	\$2,400.00
	09/06/16 09/12/1 <u>Date End Date</u> 6/16 09/12/16	6 NewsCenter <u>Weekdays</u> MTWTF	7 530p 5:30 Spots/Week 3	PM-6:00 PM <u>Rate</u> \$1,850.00		:30		P-02	NM	3	\$5,550.00
E 8 WHIO <u>Start</u> Week: 09/06	Date End Date 09/12/16	6 NewsCenter <u>Weekdays</u> MTWTF	Spots/Week 5	PM-6:30 PM <u>Rate</u> \$2,000.00		:30		P-02	NM	5	\$10,000.00
<u>Start I</u> Week: 09/06		Weekdays MTWTF	Spots/Week 2	PM-7:30 PM <u>Rate</u> \$1,750.00	*	:30		P-02	NM	2	\$3,500.00
10 WHIO (<u>Start I</u> Week: 09/06/	Date End Date	CBS This Mo Weekdays MTWTF	rning 7:00 A Spots/Week 3	AM-9:00 AM <u>Rate</u> \$1,250.00		:30		P-02	NM	3	\$3,750.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.



Contract / Revision Alt Order # 104998 08221202 Contract Dates Product Estimate # 09/06/16 - 09/12/16 PRIORITIES USA ACTN 4554

Advertiser Original Date / Revision 04/06/16 ISS/Priorities USA Action / 08/29/16

Start/End	Spots/			
	ays Length Week	Rate PCodeRtn	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Rate				
11 WHIO 09/06/16 09/12/16 M-F 9a-10a 9:00 AM-10:00 AM	:30	P-02	NM 3	\$1,200.00
Start Date End Date Weekdays Spots/Week Rate Week: 09/06/16 09/12/16 MTWTF 3 \$400.00				
E 12 WHIO 09/09/16 09/09/16 Friday Prime Hour 3 10:00 PM-11:00 F	:30	P-02	NIM 4	
Start Date End Date Weekdays Spots/Week Rate	.00	P-02	NM 1	\$2,750.00
Week: 09/05/16 09/11/161 1 \$2,750.00			- 1	
Spot Ch Date Range Description Start/End Time		Rate	Type	
1 WHIO 09/05/16-09/11/16 Friday Prime Hour 3 10:00 PM-11:0 See MG 12 2	00 PIF :30	\$2,750.00	NM	
2 WHIO 09/08/16-09/08/16 Thur Prime Hour 3 10p-11p	Th 000			
⊕ MG for 12.1 09/09	Th :30	\$2,750.00	NM	
13 WHIO 09/10/16 09/10/16 Sat Prime Hour 3 10:00 PM-11:00 P	:30	P-02	NM 1	04 000 00
Start Date End Date Weekdays Spots/Week Rate	.50	P-02	NM 1	\$1,000.00
Week: 09/05/16 09/11/161- 1 \$1,000.00				
D 14 WHIO 09/11/16 09/11/16 Face The Nation 10:30 AM-11:00 A	:30	P-02	NM 0	\$0.00
D 15 WHIO 09/11/16 09/11/16 CBS Su Morning 9:00 AM-10:30 AM	:30	P-02	NM 0	\$0.00
D 16 WHIO 09/06/16 09/06/16 Tue Prime Hour 3 10:00 PM-11:00 F	:30	P-02	NM 0	\$0.00
D 17 WHIO 09/07/16 09/07/16 Wed Prime Hour 3 10:00 PM-11:00 F	:30	P-02	NM 0	\$0.00
N 18 WHIO 09/06/16 09/06/16 Tuesday Prime Rotato 9:00 PM-11:00 PM	:30	P-02	NM 1	\$2,500.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/05/16 09/11/16 -1 1 \$2,500.00				4 2,000.00
1 \$2,500.00				
Start Data Fad Data Williams 1 to 100 to 1 to 11.00 f k	:30	P-02	NM 1	\$2,750.00
Week: 09/05/16			- 1	
	T-4-1			
	Totals 0.0	U	38	\$50,100.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/16 -09/12/16	38	\$50,100.00	(\$7,515.00)	\$42,585.00
Totals	38	\$50,100.00	(\$7,515.00)	\$42,585.00

Signature:	Date:

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REP HEADLINE# 8221202 TRF# 104998 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 610-293-4100 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP **CHANGES** *

SEP7/16 12.15 *** WHIO-TV ***

. 15 12 # SALESMAN REGIONAL DATE SEP7/16 NICK WELTE BUYER NAME KATHRYN WELSH LOCAL OFF.# PRSN PH-CLASS: NATL. SALES REP.# ORDER, INVOICE) CO-OP BILLING NEEDED (LINE, NAME ISS/PRIORITIES USA ACTION AGY. NAME TARGETED PLATFORM MEDIA COMMENTS: # 8221202 21403 1291 HOLLYWOOD AVE MD EST#4554 CONTRACT ANNAPOLIS, WK-1 SEP12/16 STATE TAX PRIORITIES USA ACTN FLIGHT DATES SEP6/16 ADV. CITY TAX # ORDER # PRDCT ADV AGY

REP: TO DEANNA
FR JARED
OK'D M2, SEE LN 20
TOTAL SAME
PLS CNF THANKS

STA:

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE ****

PRIORITIES USA ACTION

:LINE#:REP :	: CD:	:LINE#:REP :CD: TIME PERIOD : :LINE#: :	: LGTH : SEC	SEC : RATE :		START		END :S	PTS:	WEEK:	DAYS	: TOTL:
	AGENCY	AGENCY ADVERTISER CODE = 750 AGENCY PRODUCT CODE = 760	DE = 750 = 760	AGENCY EST#	= 4554	4			-			:SPTS:
12	S 1	1000P-1100P	30	\$2,750.00	6/6	6	6/6	Ø.	0	F C		C
PROG.	PROGRAM : CON COM1:	BLUE BLOODS BLUE BLOODS							í	144		0
20	A 1	A 1000P-1100P	30	\$2,750.00	8/6	œ	8/6	~	Н	THU		Н

.. ..

PROGRAM: CODE BLACK ORD COM1: SPOT NA DUE TO PROGRAM CHANGE PLEASE ADVISE ASAP THIS IS A MAKE-GOOD FOR SEP9 ON LINE-12 FOR 1 SPOT/WK

HEADLINE# 8221202 TRF# 104998 MOD# 1: UNAPPROVED REV #1 \$\$\$ RE SSS SSS

CREDIT RISK !!! HARRIS REPORT FROM REP **CHANGES** REP: TEL# 610-293-4100 CREDIT ADVISORY: AGENCY ORDER WORKSHEET

610-225-1191

SEP7/16 12.15 *** WHIO-TV ***

TOTI:	口
DAYS	(SEP7/16) PLS ADVIS
TS: WEEK: WK: INVT:	\$2,750.00
END :SPTS: DATE : /wK:	30S 30S ADVISE ASAP
: START : DATE	9 3 PLEASE
RATE	SEPE SEPE PROGRAM CHANGE
PERIOD : LGTH : SEC :	MISSED:FRI/1000P-1100F OFFER:THU/1000P-1100F CMT:SPOT NA DUE TO
:CD: TIME H	SIATION MAKEGOOD OFFERS: M2 OK'D BUY#12
: LINE#:REP	SIATION MAKE M2 OK'D

CONTRACT TOTAL TOTAL SPOTS 0/0 WBDT CABL 0% U % WRGT WKEF 10% WDTN 21% WHIO 62% MARKET TOTALS \$80,806 50100.00 SVC- NSI DEMOS- RA35+* SEP/16

50100.00

N-PROGRAM NAME M-MAKEGOOD L-LENGTH X-LATE DE-DELETE E-EFF DATES T-TIME S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

*-MULTIPLE

Y-DAYS Z-COMMENTS